



THE LOTUS RANGE

GERMANY RETAIL PRICE LIST 2020





ELISE SPORT 220 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Elise Sport 220	50,600 €
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PACKS

Touring pack	3,200 €
Alcantara® or leather trim pack	
Full carpets (black)	
Stereo plus speakers	
Sound insulation	
Cruise control	
Sport pack	4,300 €
Alcantara® steering wheel	
Lightweight black or silver forged wheels	
Two-piece brake discs	
Sports suspension	

OPTIONS - INTERIOR AND TRIM

Floor mats (black)	140 €
Contrast stitching (red, yellow, orange or black)	270 €
Alcantara® sill covers	270 €
Alcantara® trimmed air vents	400 €
Interior colour pack	560 €
Carbon fibre seats	1,680 €
Carbon fibre sill covers	1,680 €

OPTIONS - EXTERIOR AND BODY

Red calipers	490 €
Black pack (front access panel, roll hoop cover, rear tailgate and rear transom panel)	560 €
Metallic paint	1,155 €
Premium paint	1,480 €
Pearl paint	4,485 €
Hardtop	1,650 €
Carbon fibre front access panel	1,250 €
Carbon fibre tailgate (engine cover)	2,200 €
Carbon fibre hardtop	4,000 €

OPTIONS - COMFORT AND COMMUNICATION

Cruise control	150 €
Stereo and speakers	560 €
Air conditioning	1,650 €

OPTIONS - PERFORMANCE

Lightweight lithium-ion battery	1,680 €
Titanium exhaust	5,500 €



ELISE CUP 250 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Elise Cup 250	63,000 €
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PACKS

Touring pack	2,000 €
Leather trim pack	
Full carpets (black)	
Stereo and speakers	
Sound insulation	
Cruise control	

OPTIONS – INTERIOR AND TRIM

Floor mats (black)	140 €
Contrast stitching (orange, silver and black)	270 €
Alcantara® sill covers	270 €
Leather trimmed air vents	400 €
Interior colour pack	560 €
Carbon fibre sill covers	1,680 €

OPTIONS – EXTERIOR AND BODY

Red calipers	490 €
Metallic paint	1,155 €
Premium paint	1,480 €
Pearl paint	4,485 €
Hardtop	1,650 €
Carbon fibre front access panel	1,250 €
Carbon fibre tailgate (engine cover)	2,200 €
Carbon fibre hardtop	4,000 €
Carbon fibre aero pack (front splitter, rear wing and barge boards)	5,300 €

OPTIONS – COMFORT AND COMMUNICATION

Cruise control	150 €
Stereo and speakers	560 €
Air conditioning	1,650 €

OPTIONS – PERFORMANCE

Two-piece brake discs	2,000 €
Titanium exhaust	5,500 €



EXIGE SPORT 350 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Exige Sport 350 (coupé and roadster)	77,500 €
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PACKS

Touring pack	3,450 €
Alcantara® or leather trim pack	
Full carpets (black)	
Stereo and speakers	
Sound insulation	
Cruise control	
Sport pack	3,840 €
Alcantara® steering wheel	
Lightweight black or silver forged wheels	
Two-piece brake discs	

OPTIONS – INTERIOR AND TRIM

Floor mats (black)	140 €
Contrast stitching (red, yellow, orange or black)	270 €
Alcantara® sill covers	270 €
Alcantara® trimmed air vents	400 €
Interior colour pack	560 €
Carbon fibre seats	1,680 €
Carbon fibre sill covers	1,680 €

OPTIONS – EXTERIOR AND BODY

Black or yellow calipers	NCO
Black pack delete (front access panel, roof, side pods, mirror pods and stalks, and rear transom panel)	NCO
Metallic paint	1,250 €
Premium paint	1,595 €
Pearl paint	4,875 €
Hardtop (roadster)	1,650 €
Carbon fibre rear diffuser finisher	1,595 €
Carbon fibre front access panel	1,960 €
Carbon fibre louvered tailgate	2,200 €
Carbon fibre hardtop (roadster)	4,000 €
Carbon fibre aero pack (coupé only – front splitter, rear wing and rear diffuser finisher)	5,500 €

OPTIONS – COMFORT AND COMMUNICATION

Cruise control	150 €
Stereo and speakers	560 €
Air conditioning	1,650 €

OPTIONS – PERFORMANCE

Lightweight lithium-ion battery	1,880 €
Titanium exhaust	7,560 €



EXIGE SPORT 410 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Exige Sport 410 (coupé and roadster)	99,500 €
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PACKS

Touring pack	2,000 €
Alcantara® or leather trim pack	
Full carpets (black)	
Stereo and speakers	
Sound insulation	
Cruise control	

OPTIONS – INTERIOR AND TRIM

Floor mats (black)	140 €
Contrast stitching (silver/white, red/white, orange/white or black/white)	270 €
Alcantara® sill covers	270 €
Black leather trimmed air vents	400 €
Black leather trimmed steering wheel	400 €
Interior colour pack	560 €
Alcantara® trim pack (red with red/white stitching)	1,650 €
Carbon fibre IP binnacle	1,330 €
Carbon fibre seats	1,595 €
Carbon fibre sill covers	1,595 €

OPTIONS – EXTERIOR AND BODY

Black or yellow calipers	NCO
Black pack delete (front access panel, roof, side pods, mirror pods and stalks, and rear transom panel)	NCO
Metallic paint	1,250 €
Premium paint	1,595 €
Pearl paint	4,875 €
Carbon fibre rear diffuser finisher	1,595 €
Carbon fibre barge boards	3,750 €
Carbon fibre hardtop (coupé)	4,000 €

OPTIONS – COMFORT AND COMMUNICATION

Cruise control	150 €
Stereo and speakers	560 €
Air conditioning	1,650 €

OPTIONS – PERFORMANCE

Engine isolator	1,730 €
Fire extinguisher	1,730 €
Lightweight lithium-ion battery	1,880 €
Titanium exhaust	7,560 €



EXIGE CUP 430 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Exige Cup 430	129,000 €
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PACKS

Touring pack	1,875 €
Full carpets (black)	
Stereo and speakers	
Sound insulation	
Cruise control	

OPTIONS – INTERIOR AND TRIM

Floor mats (black)	140 €
Contrast stitching (red/white, yellow/white, orange/white or black/white)	270 €
Interior colour pack	560 €

OPTIONS – EXTERIOR AND BODY

Black or yellow calipers	NCO
Metallic paint	1,250 €
Premium paint	1,595 €
Pearl paint	4,875 €
Carbon fibre barge boards	3,900 €

OPTIONS – COMFORT AND COMMUNICATION

Cruise control	150 €
Stereo and speakers	560 €
Air conditioning	1,650 €

OPTIONS – PERFORMANCE

Standard 12v battery	NCO
Engine isolator	1,730 €
Fire extinguisher	1,730 €



EVORA GT410 – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Evora GT410	99,900 €
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PACKS

Sport pack 1	2,685 €
Alcantara® steering wheel (grey/black)	
Sports suspension	
Black GT430 forged wheels with Michelin Pilot Cup 2 tyres	
Sport pack 2	3,945 €
Alcantara® steering wheel (grey/black)	
Sports suspension	
Black with machined finish GT430 forged wheels with Michelin Pilot Cup 2 tyres	

OPTIONS – INTERIOR AND TRIM

Alcantara® steering wheel (black)	400 €
Body coloured interior pack	560 €
Contrast twin stitching (red/white or yellow/white)	1,070 €
Leather trim pack (black, red or tan)	2,300 €
Alcantara® trim pack (black or red)	2,300 €

OPTIONS – EXTERIOR AND BODY

Black or yellow calipers	NCO
Gloss black exterior colour pack (roof, side sills and mirror caps)	2,600 €
Metallic paint	1,595 €
Premium paint	1,990 €
Pearl paint	5,305 €
Carbon fibre front access panel	1,070 €
Carbon fibre rear diffuser finisher	1,070 €
Carbon fibre roof	3,240 €
Carbon fibre louvered tailgate	4,550 €

OPTIONS – COMFORT AND COMMUNICATION

Subwoofer and amplifier	505 €
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OPTIONS – PERFORMANCE

Lightweight lithium-ion battery	1,785 €
Automatic gearbox	2,600 €
Titanium exhaust	7,560 €



EVORA GT410 SPORT – PRICE LIST

BASE PRICE

MSRP Inc. VAT

Evora GT410 Sport	111,000 €
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PACKS

Touring pack	1,565 €
Sound insulation	
Centre console cup holder	
Cruise control	
Mud flaps	
Subwoofer and amplifier	
Leather trim pack	

OPTIONS - INTERIOR AND TRIM

Leather steering wheel (black)	400 €
Body coloured interior pack	560 €
Contrast twin stitching (red/white or yellow/white)	1,070 €
Leather trim pack (black, red or tan)	2,300 €
Alcantara® trim pack (red)	2,300 €

OPTIONS - EXTERIOR AND BODY

Black or yellow calipers	NCO
Metallic paint	1,595 €
Premium paint	1,990 €
Pearl paint	5,305 €
Carbon fibre rear diffuser finisher	1,070 €
Carbon fibre roof	3,240 €

OPTIONS - COMFORT AND COMMUNICATION

Cruise control	400 €
Subwoofer and amplifier	505 €

OPTIONS - PERFORMANCE

Lightweight lithium-ion battery	1,785 €
Automatic gearbox	2,600 €
GT430 forged wheels (black or silver)	2,600 €
Black with machined finish GT430 forged wheels	3,750 €
Titanium exhaust	7,560 €



For further information on the Lotus range, to find your nearest dealer or to arrange a test drive, please visit our website **[lotuscars.com](https://www.lotuscars.com)**

†Prices exclude respective VAT rates, please visit your local, official Lotus dealer for further information. Vehicle prices do not include deliver or any on the road charges. Prices are effective from 1st January 2020. Prices stated are manufacturer's recommended retail prices, and information contained within this price guide is correct at time of publication. Lotus Cars Limited reserves the right to amend prices and specifications at any time without prior notice.